

PROFILE: BM INNENAUSBAU/MÖBEL/BAUELEMENTE

BM is the guiding trade magazine in the fields of interior construction, furniture production, building components, window and door manufacture, distribution and assembly.

BM is the top-selling subscription magazine in the market (direct subscriptions – no member issues). With 60.000 readers per issue BM offers particularly wide range.

The readers analyses 2011 confirms:

BM is required reading for investment decision-makers. They read BM intensively and archive the issues afterwards. They appreciate advertisements in BM.

High standard of professional competence

The experts of BM-editorial staff report comprehensively, objectively and plausible. They offer orientation, background knowledge and problem solutions.



THE MEDIA BRAND

BM in Austria

The issues April, July and November have a special distribution in Austria. By an advertisement in these issues you also reach the investment decision-makers in the neighbouring country.

BM-EDP-magazine

Published 4x a year as a special in the BM-issues January, March, June, October. Professional expertise and actual information around software and IT always updates the knowledge of our readership.

BM Special issues

Inform wide and sustainable about selected topics.

www.bm-online.de

is the innovative **information- and service-portal in this line of business.** For your precisely targeted advertising: content banner, videos, interactive print-online-linking a.m.m.!

BM-catalogue service

Offer your catalogue at bm-online.de – as a download or with the possibility of ordering copies. Little effort – huge effect! Bookable at any time.

BM-Newsletter

Published fournightly in digital form, including current branch news and professional information. A Sponsored Link reaches your target group fast and simple.

BM-wall calendar

365 days of presence at your target group. Low cost and strong contact. Attractive ad placements. Please contact us!



GEOGRAPHICAL BREAKDOWN

Circulation

Distributed circulation: 21,619 copies
Sold circulation: 10,105 copies

Readers per issue: 60,000 (reader analysis)

Germany 85.5 %
Abroad 14.5 %

Europe 99.3 %
Austria 74.0 %
Switzerland 18.9 %
other Europe 7.1 %
outside Europe 0.7 %



CIRCULATION CONTROLLED

The IVW is an independent, non-commercial and neutral inspection body. It audits and controls the circulation of newspapers, magazines and other periodical press products.

FREQUENCY

Monthly and BM special issue



TARGET GROUP

Experts with high decision making power. Owners and managers in interior design and shop construction, furniture production, building component production, window and door manufacture, building component installation, sales and merchants.



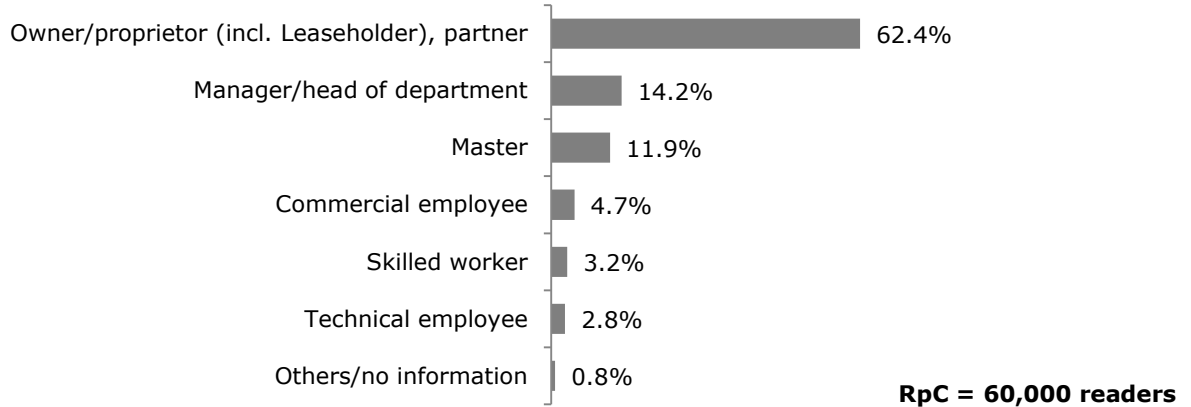
ADVERTISERS

Manufacturers and dealers in wood working machinery and tools, systems and process engineering, furniture and building fittings, materials as well as semi-finished products.

Components, windows, doors, partition walls, floors, walls, ceilings, stair cases, shop fittings, EDP, CAD/CAM, commercial vehicle, work clothes.

READERS ANALYSIS

Job functions:

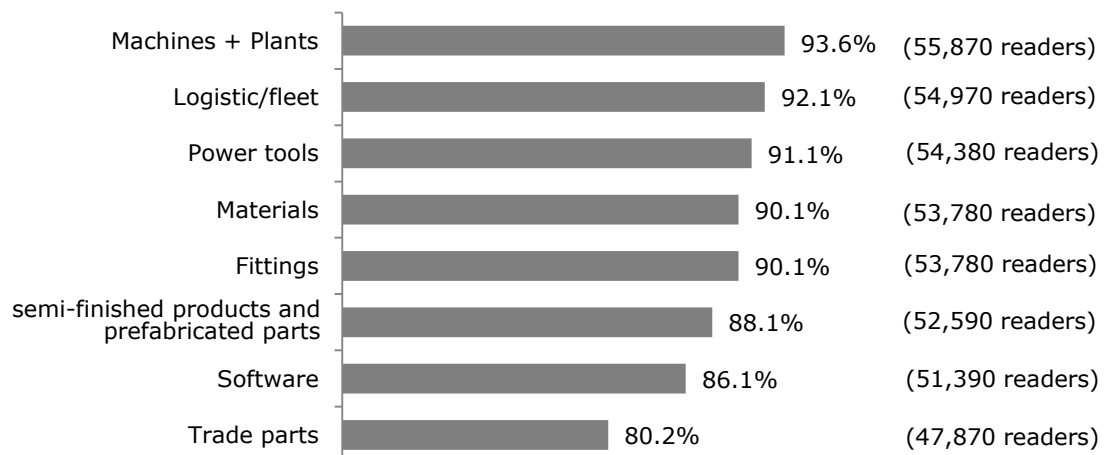


Interest in subject:

very important/important

Machines/tools	97.5% (58,200 readers)
Materials	91.1% (54,380 readers)
Fittings	90.1% (53,780 readers)
Design, composition, construction	88.9% (53,060 readers)
Surface technology, finishes, glazes, coating compounds	87.0% (51,930 readers)
Building components, windows, doors	86.1% (51,390 readers)
Interior fittings	84.2% (50,260 readers)
Furniture	84.2% (50,260 readers)
Production engineering	83.2% (49,660 readers)
Mounting techniques	83.2% (49,660 readers)
Glass	78.3% (46,740 readers)
Semi-finished products and prefabricated parts	74.3% (44,350 readers)
Power tools	67.2% (40,110 readers)
Security techniques	65.2% (38,920 readers)
Business solution software, CAD, CAD/CAM	58.4% (34,860 readers)
CNC-techniques	54.5% (32,530 readers)
Heating, exhausting, recycling	56.5% (33,720 readers)
Kitchen	55.3% (33,010 readers)
Stair cases	41.5% (24,770 readers)
Shop fitting	41.5% (24,770 readers)

Participation in investment decisions:



-> 93.6% of the BM readership take part in decisions

READERS ANALYSIS

Ranges of Work:

Interior construction/furniture joinery	81.7% (48,770 readers)
- Built-in cupboard	62.9% (37,520 readers)
- Individual furniture	77.7% (46,380 readers)
- Kitchen	54.3% (32,400 readers)
Serial Furniture	21.3% (12,710 readers)
Building Components	68.3% (40,770 readers)
- Windows/facades	54.5% (32,530 readers)
- Front doors	59.5% (35,500 readers)
- Internal doors	65.6% (39,170 readers)
- Staircases	42.3% (25,250 readers)
- Room divides/seperating elements	54.7% (32,640 readers)
- Shutters/sun protection	42.3% (25,250 readers)
Glazing/wintergardens	34.2% (20,410 readers)
Floors	49.3% (29,410 readers)
Wall and ceiling systems	56.8% (33,900 readers)
Heat insulation Fire protection	34.7% (20,710 readers)
Dry building	21.8% (13,000 readers)
Modernisation of old buildings	46.0% (27,480 readers)
Property furnishings	44.6% (26,590 readers)
Restaurant equipment	25.2% (15,070 readers)
Shop and fair construction	40.6% (24,230 readers)

QUALITATIVE ANALYSIS

Results of the reader analysis 2011.

The benefit for your advertising:

- BM readers are decision makers**
 93.6% are involved in investment decisions.
- Particular interest in product news**
 Product news are very important/important for 92.1% of the readership.
- Most readers are long-term users**
 84.6% of the readers have read 10-12 of 12 issues in the last year.
 BM reaches the readership constant and regularly.
- Strong reader involvement**
 95.7% of the readers would miss BM, if they wouldn't receive it anymore.
- Intensive usage**
 52.85% of the readers give the whole issue or copied articles to colleagues in the company.
- Long-term presence**
 62.4% of the BM readership archive contents.
 The whole issue or interesting articles are archived.
- Long-term presence**
 66.5% say, that ads offer useful information about products and suppliers.
 74.4% think it's convenient having the matching ad with the topic.

TECHNICAL SPECIFICATION

Size of publication:	210 x 297 mm (Width x Height)
Type Area:	188 x 270 mm (Width x Height) 4 columns, 44 mm each
Artwork for advertisements:	digital ad data
Printing process:	Rotary offset, perfect binding, digitally produced
Delivery of digital data for advertisements:	www.konradin-ad.de E-mail: anzeigenkv@konradin-druck.de Hotline: +49 711 7594-718 (8.00am - 5.30pm)

INFORMATION ABOUT AD DATA

Delivery of digital data for advertisements:

Prior to the digital delivery of an advertisement the advertising department must receive an appropriate official Advertisement Order. The general advertising copy deadlines apply. In order to check advertisements received, a full size printout or - for colour advertisements - a contract proof or press proof are required.

Further information: Henrike Henke, phone +49 711 75 94 - 317

Data formats:

We recommend the delivery of artwork in PDF/X-3 standard. Otherwise please supply unseparated files in EPS or TIFF format. Open data (eg. InDesign, Quark XPress etc.) should be avoided. The file must be ready for printing, i.e. all the fonts that are used must be embedded. The resolution of continuous tone images has to be at least 300 dpi and line art 600 dpi. Detailed information about the production of data is available from our advertising service portal www.konradin-ad.de

Colour space:

All the magazines are printed using standardized offset and Cyan, Magenta, Yellow and Black (CMYK) process colours on web or sheetfed presses. Special colours are available on request. Please refer to the standard ECI offset profiles (order the free "ECI_Offset_2009" package from www.eci.org) when converting and checking the colour space (ICC Color Management). The "eciRGB_v2.icc" (RGB colour space) and "ISOcoated_v2_eci.icc" (CMYK colour space) profiles should be used.

Proof:

Digitally produced proofs must contain the FOGRA media wedge (available to order from www.fogra.org) to allow the colour to be checked. Proofs must display an officially recognized print control strip.

Advertisement delivery:

It is easy to deliver your data via our advertising service portal www.konradin-ad.de

1. PDF advertisements (PDF automatically checked and any faults displayed)
2. Open data (via Upload Mask, please deliver packed data)

E-mail: anzeigenkv@konradin-druck.de .

If you have any questions please call our Hotline
+49 711 75 94 - 718 (8.00 a.m. - 5.30 p.m. C.E.T.)

Data carriers:

We recommend delivery on CD-ROM.

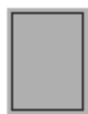
Data Archiving:

All data are archived. Therefore repeats with no changes are usually possible. However, no guarantee is offered on the data.

Guarantee/ Additional costs:

In the case of delivery of incomplete or incorrect data (text, colours, illustrations) we accept no liability for the printed result. Faulty output due to incomplete or faulty files, incorrect settings or incomplete instructions will be charged for, as well as for additional setting or repro and the production of missing proofs.

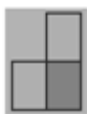
PRINT: ADVERTISING RATES AND SIZES



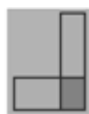
1/1 page



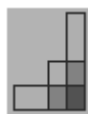
2/3 page



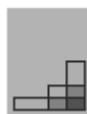
1/2 page



1/3 page



1/4 page



1/8 page

Advertisement rates – Oct. 1. 2011:

Size	Basic rate	TYPE AREA Width x Height (in mm)	*BLEED size Width x Height (in mm)
1/1 page	€ 5,670.00	188 x 270	210 x 297
2/3 page	€ 3,790.00	188 x 178 125 x 270	210 x 195 135 x 297
1/2 page In editorial content	€ 2,835.00 € 3,285.00	188 x 133 92 x 270	210 x 150 103 x 297
1/3 page	€ 1,895.00	188 x 88 60 x 270	210 x 105 71 x 297
1/4 page	€ 1,420.00	188 x 65 92 x 133 44 x 270	210 x 82 103 x 150 55 x 297
1/8 page	€ 710.00	188 x 32 92 x 65 44 x 133	-
1/16 page	€ 355.00	92 x 32 44 x 65	-
per mm (1 column, wide 44 mm)			€ 5.70

***Bleed surcharge:** 1/1 page and smaller € 567.00
(no discount) plus 3 mm bleed per trim edge

Special positions: 4th cover page € 6,720.00
(no discount) 2nd/3rd cover page € 6,190.00

Colour surcharge:
(no discount)

	1/4 page	1/1 page
2c	€ 460.00	€ 670.00
3c	€ 920.00	€ 1,340.00
4c	€ 1,240.00	€ 1,800.00

Special colour: € 1,050.00
(no discount)

All sizes (metallic and phosphorescent colours on request, as per sample).

PRINT: ADVERTISING RATES AND SIZES

Discounts: for insertions within 12 months

Frequency rate		Volume rate	
3 ads	5%	1 page	5%
6 ads	10%	3 pages	10%
9 ads	15%	6 pages	15%
12 ads	20%	12 pages	20%

Classified ads:

	Rate* (in €)
classified ads, (purchase, sales, property, miscellaneous, etc.)	€ 5.10
Situation vacants	€ 5.10
Employments wanted	€ 3.45
Box number incl. postage	€ 17.00

* per mm, 1 column, wide 44 mm

Insert, bound-in: size per page: wide x high 215 x 305 mm (untrimmed) required copies 22,500

Paper weight	80 – 134 g/qm	135 – 180 g/qm
1,0 sheet = 2 pages	€ 6,190.00	€ 7,130.00
1,5 sheets = 3 pages	€ 9,290.00	€ 10,690.00
2,0 sheets = 4 pages	€ 10,830.00	€ 12,460.00
2,5 sheets = 5 pages	€ 13,930.00	€ 16,020.00
3,0 sheets = 6 pages	€ 14,960.00	€ 17,210.00
4,0 sheets = 8 pages	€ 17,990.00	€ 20,690.00

Discounts:
per insertion

1 x 5%
3 x 10%
6 x 15%
12 x 20%

Inserts, loose: folded max. size 200 x 290 mm required copies 22,000 (no discount)

Weight	Rate per 1,000 (postage included)	Rate total (complete circulation)
up to 25 g	€ 215.00	€ 4,730.00
up to 30 g	€ 236.00	€ 5,192.00
up to 35 g	€ 258.00	€ 5,676.00
up to 40 g	€ 279.00	€ 6,138.00
up to 45 g	€ 301.00	€ 6,622.00
up to 50 g	€ 322.00	€ 7,084.00

Copy deadline: see editorial feature programme from page 8

ONLINE ADVERTISING

www.bm-online.de:

is the information and service portal in this line of business. Various quick and intelligent information search options like "Produktfinder" and electronic article archive as well as direct access to the categories offer maximum utility. Latest news, magazine archive, media library, exclusive market surveys and downloads are complemented by "Jobs and Opportunities", surveys and competitions.



Advertising	Format / Pixel File format: GIF, HTML, Flash File size: max. 48kb	Price in € for 4 weeks incl. hyperlinking to your homepage
Fullbanner	468 x 60	€ 490.00
Skyscraper	120 x 600 // 160 x 600	€ 550.00 // 590.00
Promotion area	250 x 220	€ 390.00
Superbanner	728 x 90	€ 550.00
XXL-Superbanner	1,085 x 90	€ 650.00
Content banner	680 x 100	€ 550.00
Hockeystick	1,085 x 90 // 120 x 600	€ 950.00
Video	on request	on request

Advertising on bm-online offers good prospects to achieve additional new contacts and to generate more profit!

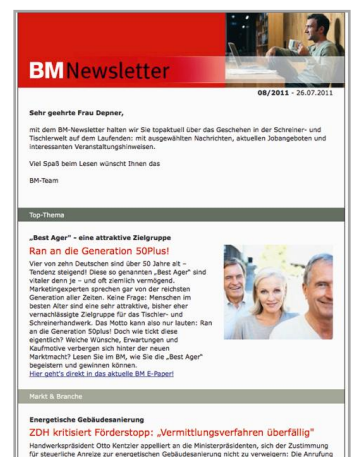
NEW!! The BM-App

From 2012 latest business news will also be available mobile. Bookable form of advertising: Fullbanner, 468 x 60 Pixel, rate: 490,- Euro/4 weeks.

Sponsored Link in the BM Online-Newsletter

Fortnightly the BM editors create a online newsletter, which is send to more than **5,000 experts with interest**. Thereby you reach your target group **fast and simple**.

Sponsored Link: picture (190 pixel wide) + text (500 characters) hyperlinking to your homepage
Rate per booking: € 650.00
Contact: Claudia Weygang
 phone: +49 711 7594-410
 email: claudia.veygang@konradin.de



PRINT + ONLINE = CROSS-MEDIA-SYNERGIES

KIMT Konradin Interactive Media Tool

Intelligent **print-online-connection** of your booked ad in the issue with a exposed placement at the web site – the cross-medial tool for your advertising!

- 1) Your ad reacts to search terms
- 2) Your ad appears when catagories are opened
- 3) Your ad is leaked precisely to the interested part

You can deposit further documents like images, videos, links, a.m.m..

KIMT basic package:

Up to 12 search terms/notes

Up to 4 elements in the media box

Term: 30 days, (connecting in) parallel to the booking of your ad (minimum size 1/4 page):

€ 2,200.00 plus advertising rates.

The screenshot shows a search interface with three numbered steps:

- 1** Search for "Beschläge" in the search bar. The word "Beschläge" is circled in red.
- 2** Search results for "Bauelemente (88)" are shown, with "Beschläge (12)" circled in red.
- 3** A red box labeled "your advertisement" is placed over the search results, indicating where the ad will appear.

New!! From November 2011 on www.bm-online.de

The BM Catalogue Service

Offer your catalogue on www.bm-online.de
Interested experts can **order** or **download** your catalogue.

Your advantages:

- Genuine buying interest
- Opening up new client groups
- Little effort – huge effect
- Bookable and updateable at any time

Rates:

6 months: € 390.00

12 months: € 650.00

As a cross-medial media brand BM offers many possibilities of individual market communication. Please contact us!

Together we will develop the best concept for you!

The screenshot shows a navigation menu with the following items:

- te Management Praxis EDV Jobfit
- Archiv Mediaservice Über BM
- Messe & Termine **Katalogservice** Newsletter

The screenshot shows the BM online homepage with a grid of advertisement spots. A red arrow points from the "Katalogservice" link in the navigation menu to the homepage. The homepage features a search bar, a navigation menu, and a grid of advertisement spots, each with a "Headline" and a "Beschreibung" field.

EDITORIAL PROGRAMME 2012

Issue	Focus
<p>Issue No.: 1</p> <p>Publication date: Jan 05, 2012</p> <p>Copy deadline: Dec 13, 2011</p> <p>Classified ads: Dec 15, 2011</p>	<ul style="list-style-type: none"> ▪ Year of construction 2012: climate protection, energy saving, highly insulating windows, doors and facades-constructions, components, materials, fittings, sealants and insulation: trade fair preview DEUBAU 2012, Essen and Swissbau 2012, Basel ▪ Efficient manufacturing concepts for furniture and interior construction ▪ Electrification of furniture and fittings ▪ Materials ▪ Special feature EDP Magazine: software and IT-practice ▪ Surface techniques ▪ Staircases ▪ Floor systems ▪ Glueing techniques and adhesives <p>Preview: DEUBAU, DOMOTEX, imm cologne, Swissbau</p>
<p>Issue No.: 2</p> <p>Publication date: Feb 01, 2012</p> <p>Copy deadline: Jan 10, 2012</p> <p>Classified ads: Jan 12, 2012</p>	<ul style="list-style-type: none"> ▪ Supply-market for furniture and interior construction: furniture fittings, materials, decorations, semi-finished products and prefabricated parts - trade fair preview ZOW 201 ▪ Mineral materials ▪ Standard and special machinery – first preview to HOLZ-HANDWERK and fensterbau/frontale ▪ Machine tools ▪ Windows and facades ▪ Fittings for building components ▪ Power tools ▪ Winter gardens ▪ Insulating glass units – building and design ▪ Working clothes and safety <p>Preview: ZOW, bautec, R+T, INT. EINSEWARENMESSE, USETEC</p>
<p>Issue No.: 3</p> <p>Publication date: Mar 09, 2012</p> <p>Copy deadline: Feb 16, 2012</p> <p>Classified ads: Feb 20, 2012</p> <p style="text-align: center;">TRADE FAIR EDITION</p>	<ul style="list-style-type: none"> ▪ HOLZ-HANDWERK and fensterbau/frontale 2012 – trade fair guide ▪ CNC and CAD/CAM technologies ▪ Manufacturing of windows ▪ Production of windows and doors ▪ Wood preservation and surface treatment ▪ Special feature EDP Magazine: software and IT-practice ▪ Kitchens: market, design, accessories, fittings ▪ Financing <p>Preview: HOLZ-HANDWERK, fensterbau/frontale, Int. Handwerksmesse Review: DEUBAU, DOMOTEX, imm, Swissbau</p>

EDITORIAL PROGRAMME 2012

Issue	Focus
<p>Issue No.: 4</p> <p>Publication date: Apr 05, 2012</p> <p>Copy deadline: Mar 14, 2012</p> <p>Classified ads: Mar 16, 2012</p> <p>Extra distribution in Austria</p>	<ul style="list-style-type: none"> ▪ Interior doors ▪ Design and features around doors ▪ Fire protection in interior construction ▪ Furniture and interior construction: furniture fittings, materials, decorations, semi-finished products and prefabricated parts ▪ Use of energy ▪ Construction of staircases ▪ Mounting techniques: auxiliary and fixing materials, machinery and devices ▪ Measuring techniques: laser rangefinder ▪ Car pool <p>Review: ZOW</p>
<p>Issue No.: 5</p> <p>Publication date: May 02, 2012</p> <p>Copy deadline: Apr 05, 2012</p> <p>Classified ads: Apr 11, 2012</p>	<ul style="list-style-type: none"> ▪ HOLZ-HANDWERK and fensterbau/frontale 2012 – trade fair report ▪ Woodworking machines and tools trade fair: preview XYEXPO Milan ▪ Profile systems for windows and doors ▪ Trade and assembly of furniture, components, prefabricated elements, windows and doors ▪ Furniture and decorative fittings ▪ Connecting techniques for furniture and interior construction as well as window and door production ▪ Surface techniques ▪ Shop fitting ▪ Transport, feeding, storing <p>Preview: Xylexpo Review: HOLZ-HANDWERK, fensterbau/frontale</p>
<p>Issue No.: 6</p> <p>Publication date: Jun 04, 2012</p> <p>Copy deadline: May 08, 2012</p> <p>Classified ads: May 10, 2012</p>	<ul style="list-style-type: none"> ▪ Sanding techniques ▪ Special feature EDP Magazine: software and IT-practice ▪ Accessories for building components, windows and doors - safety technology - roller shutters, insect screens and sun protection materials ▪ Production of windows and doors ▪ Dry building and interior construction: materials, constructions, elements and semi-finished products ▪ Floor, wall and ceiling ▪ Partition walls and fittings for sliding systems ▪ Lighting engineering in furniture and interior construction ▪ Power tools ▪ Mounting techniques: auxiliary and fixing materials, machinery and devices

EDITORIAL PROGRAMME 2012

Issue	Focus
<p>Issue No.: 7</p> <p>Publication date: Jul 03, 2012</p> <p>Copy deadline: Jun 11, 2012</p> <p>Classified ads: Jun 13, 2012</p> <p style="text-align: center;">Extra distribution in Austria</p>	<ul style="list-style-type: none"> ▪ Standard and special machinery, tools and accessories ▪ Front doors and entrances ▪ Safety technology and burglary protection ▪ Modernisation of old buildings and protection of historic buildings – insulation and sealing material ▪ Staircases – construction of stairs: machinery, devices, auxiliary materials – components, fittings and prefabricated parts ▪ In-company fire protection: instruments for the identification and blowing out of sparks ▪ Production and conditioning of compressed air ▪ Car pool
<p>Issue No.: 8</p> <p>Publication date: Aug 03, 2012</p> <p>Copy deadline: Jul 12, 2012</p> <p>Classified ads: Jul 16, 2012</p>	<ul style="list-style-type: none"> ▪ Manufacturing: useful tools, time-saving appliances for the bench and machinery room, ergonomic places of work – measuring techniques ▪ Exhausting, heating, recycling: energy saving – tips for the projection and restructuring of work plants ▪ Ventilation and indoor temperature: energy saving solutions ▪ Marketing for building components ▪ Decorative surfaces ▪ Decorative and technical interior construction: wall and ceiling components, prefabricated parts ▪ Floors: solid wood floors, finished parquet, veneer and laminate floors ▪ Lightweight design
<p>Issue No.: 9</p> <p>Publication date: Sep 04, 2012</p> <p>Copy deadline: Aug 13, 2012</p> <p>Classified ads: Aug 15, 2012</p>	<ul style="list-style-type: none"> ▪ Edges: materials, machinery, tools, profiling, finishing ▪ Surfaces: application and processing ▪ Glueing techniques and adhesives: modern glueing systems – application, machinery, devices and auxiliary materials ▪ Furniture fittings and mounting techniques ▪ Working clothes: fashion for joiners – modern design and protection ▪ Building components, distribution and assembly: product and service concepts for windows, doors, front doors and accessories ▪ Partition walls and cupboard walls: room structures and technology – demands on design, noise and fire protection – dry building ▪ Noise protection and acoustics ▪ Shop construction: design, materials, systems and elements – lighting in shop and interior construction, new ideas for shop constructors

EDITORIAL PROGRAMME 2012

Issue	Focus
<p>Issue No.: 10</p> <p>Publication date: Oct 05, 2012</p> <p>Copy deadline: Sep 12, 2012</p> <p>Classified ads: Sep 14, 2012</p>	<ul style="list-style-type: none"> ▪ CNC working centres: criteria for the purchase ▪ CAD/CAM in practice ▪ Machine tools for the processing of panels and solid wood: how can machine costs be reduced and quality be increased? – selection criteria for CNC- and standard tools ▪ Windows and doors made of wood and wood-aluminium ▪ Wood preservation and wood finishing – lacquers and glazes: recipes for longer maintenance intervals – systems and processing ▪ Special feature EDP Magazine: software and IT-practice ▪ Latest developments in insulating glass technology – glass in interior construction –trade fair preview glasstec, Düsseldorf – glass glueing ▪ Inside cabinets: systems, fittings and elements ▪ semifinished products and prefabricated parts for furniture and interior construction <p>Preview: glasstec</p>
<p>Issue No.: 11</p> <p>Publication date: Nov 05, 2012</p> <p>Copy deadline: Oct 11, 2012</p> <p>Classified ads: Oct 15, 2012</p> <p style="text-align: center;">Extra distribution in Austria</p>	<ul style="list-style-type: none"> ▪ Interior doors: latest information from the design departments of the producers of doors – sliding doors and doors made of glass ▪ Building fittings: progress in fitting techniques – application and mounting ▪ Modernisation of old buildings and protection of historic buildings: materials, systems and components for interior construction and facade ▪ Materials: standards, specialties and combinations – lightweight design ▪ Power tools ▪ Production and machine engineering: processing of solid wood – standard or CNC ▪ Facility planning: exhausting techniques and heating: pieces of wood, particles, pellets and Co. ▪ Staircases – production of stairs: machinery, devices and appliances – design, planning, construction ▪ Walls and ceilings
<p>Issue No.: 12</p> <p>Publication date: Dec 04, 2012</p> <p>Copy deadline: Nov 12, 2012</p> <p>Classified ads: Nov 14, 2012</p>	<ul style="list-style-type: none"> ▪ Panel dividing ▪ Wood drying: survey wood drying technologies ▪ Transport, feeding, storing: handling of materials and workpieces in industry and handicraft trade ▪ Techniques for windows and facades: reports from development and research – review Rosenheimer Fenstertage ▪ Latest developments in glass technology –review glasstec 2012 ▪ Building components: windows and front doors – trade fair preview BAU 2013 ▪ Mounting techniques: mounting of windows, doors and facades ▪ Sealing profiles and materials: solutions for glass/glass, glass/frame, frame/wall ▪ Living without a barrier: flexible furniture and special fittings ▪ Co-operation and franchising: suppliers and their concepts – varied offers for joiners <p>Review: glasstec</p>

Deadline for printing material = copy deadline

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